



Nissan Guam is now accepting applications for the position of  
**BUSINESS DEVELOPMENT SUPERVISOR**

**Position Description**

The Business Development Supervisor is the direct Supervisor of the Business Development Center "BDC" and is responsible for managing the BDC staff and ensuring department metrics and goals are met in relation to customer contacts, appointments set, and vehicles sold. Supervisor supports and analyzes automotive sales, customer service and related activities across all internal organizations and formulates business development and customer engagement strategies and execution plans.

**Qualifications:**

- College degree from an accredited 4 year university in Business Management, Marketing or Communications.
- Previous dealership experience required
- Must have sales experience
- A valid Guam driver's license is required
- Skill in the use of personal computers and personal computer software packages, CRM, Internet, Outlook Email, MS Word, MS Excel and various other applications
- Ability to organize and handle multiple tasks with flexibility
- Ability to thrive in a team environment and consistently display professional demeanor.

Qualified applicants may apply on our website (<http://www.nissanguam.com>)  
Email your resume to [resume@nissanguam.com](mailto:resume@nissanguam.com) or apply at our main office at  
1012 N. Marine Corps Drive, Tamuning  
(Monday through Saturday, 8:00AM through 5:00PM).

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**Nissan Guam is an Equal Employment Opportunity Employer.**