



UNIVERSITY OF GUAM
UNIBETSEDÁT GUÅHAN
Board of Regents

Resolution No. 22-08

**RELATIVE TO APPROVING THE UNIVERSITY OF GUAM BOARD OF REGENTS FACILITY
AND PROGRAM NAMING POLICY**

WHEREAS, the University of Guam (UOG) is the primary U.S. Land Grant institution accredited by the Western Association of Schools and Colleges Senior College and University Commission serving the post-secondary needs of the people of Guam and the Western Pacific region;

WHEREAS, the governance and well-being of UOG is vested in the Board of Regents (BOR);

WHEREAS, the UOG Endowment Foundation (UOGEF) is a private, not-for-profit corporation organized exclusively for charitable, scientific, and educational purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1954 and operates exclusively for the benefit of UOG;

WHEREAS, UOG's Charter (17 GCA, Chapter 16, §16104.8) authorizes the BOR to designate by appropriate name, buildings and facilities on the University campus and any buildings and facilities under its jurisdiction not located on the University campus, and shall develop a policy for the naming of buildings and facilities;

WHEREAS, this policy also include the naming or renaming of activities, programs, awards, spaces, virtual spaces, or other assets and items, as well as provide guidance on whether to accept and how to handle and categorize donations, gifts and bequests, and how to recognize Donors, including protocols for determining permanent or limited term recognitions;

WHEREAS, UOG and UOGEF worked cooperatively in updating the UOG BOR Facility and Program Naming Policy and planning for facilities and program improvements and developments to benefit the University, and recommend approval of the enclosed policy; and

WHEREAS, the enclosed policy was reviewed by the Physical Facilities Committee and Budget, Finance, and Audit Committee, and recommend approval by the BOR.

NOW, THEREFORE, BE IT RESOLVED, that the BOR approves the enclosed UOG BOR Facility and Program Naming Policy; and

BE IT FURTHER RESOLVED, that the enclosed UOG BOR Facility and Program Naming Policy supersedes BOR Resolution No. 07-40 and all other policies related to facility and program naming for UOG.

Adopted this 24th day of February, 2022.



Liza J. Provideo, Chairperson

ATTESTED:



Thomas W. Krise, Ph.D., Executive Secretary

UOG Board of Regents

Facility and Program Naming Policy



University of Guam Facility and Program Naming Policy

University of Guam Policy / Procedure Face Sheet Template

Policy Type	<input checked="" type="checkbox"/> Board; <input type="checkbox"/> Board-approved; <input type="checkbox"/> President; <input type="checkbox"/> President-approved; <input type="checkbox"/> Other				
Policy/Procedure Manual Name	University of Guam Facility and Program Naming Policy				
Article No.	Article Title		Policies of the UOG Board of Regents		
Insert Policy / Procedure in		_____			
Approval Authority	Board of Regents	Effective	__/__/2021	Most Recent Review	_____
Responsible Executive	Secretary of the Board of Regents	Resolution No 22-08	02/24/2022	Date of Next Required Review (date set by Board)	__/__/__
Responsible Office	Office of the Secretary of the Board of Regents	Revision Tracking			
Policy/Procedure Contact & Website where document is maintained		671.735-2586; analistan@triton.uog.edu ; Need web address			
Who Should Review (not in specific order)		<input type="checkbox"/> Creating group; <input type="checkbox"/> Unit Administrator(s); <input type="checkbox"/> Unit Academic Affairs Committee; <input type="checkbox"/> Human Resources Office; <input type="checkbox"/> Business Office; <input type="checkbox"/> Facilities & Maintenance; <input type="checkbox"/> Institutional Safety Committee; <input type="checkbox"/> Faculty Senate; <input type="checkbox"/> Faculty Union; <input type="checkbox"/> Student Government Association; <input type="checkbox"/> Administrative Council; <input type="checkbox"/> Academic Officers Council; <input type="checkbox"/> Vice President Administration & Finance; <input type="checkbox"/> Senior Vice President & Provost for Academic & Student Affairs; <input type="checkbox"/> UOG General Counsel; <input type="checkbox"/> UOG President; <input type="checkbox"/> UOG Board of Regents; <input type="checkbox"/> Guam Legislature; <input type="checkbox"/> Governor of Guam			
Initiation / Review / Consultation / Approval History		Created by working group: _____, reviewed by _____			

NOTE: All approved changes to policy/procedures need to be made on the hardcopy of this document within 5 workdays and posted on <https://www.uog.edu/policy-procedures-library/> within 10 workdays from the date approved.

Policy Objective

1. Policy Purpose

The purpose of this policy/procedure is for the University of Guam and the UOG Endowment Foundation's to:

- a. Provide the Donor with a professional, pleasant and uncomplicated experience while donating to the University of Guam.
- b. Define the process that governs the recognition of Donors to University of Guam, including protocols for determining permanent or limited-term recognition through the naming of University of Guam activities, programs, awards, spaces, virtual spaces, or other assets.
- c. Appropriate public recognition and consistent institutional appreciation of Donors.
- d. Public evidence of philanthropic activity that demonstrates that University of Guam benefits from considerable external support and encourages others to invest in University of Guam's future.
- e. Appropriate utilization of the limited number of naming opportunities.
- f. Clear guidelines for those involved in discussions with Donors.
- g. Facilitation of increased and ongoing support from existing supporters.
- h. Provide guidance on whether to accept and how to handle and categorize donations, gifts and bequests, and how to recognize Donors, including protocols for determining permanent or limited term recognition through the naming or renaming of University facilities, activities, programs, awards, spaces, virtual spaces, or other assets and items.

2. Scope of Policy/Procedure and Exclusions

All current and prospective Donors to University of Guam and University of Guam Endowment Foundation will be affected by this policy.

3. Who Should Read this Policy

University of Guam and Guam Endowment Foundation employees who work in the areas of development and fundraising.

4. Responsibilities

Policy implementation:

- University of Guam Endowment Foundation will manage the implementation, compliance, and review of this policy.
- University of Guam Endowment Foundation will implement and manage a real-time database.
- University of Guam Office of Development and Alumni Affairs will provide education, monitoring, and amendments concerning awareness and changes to it.

Records management:

- University of Guam Endowment Foundation is the custodian of all signed Donor agreements. University of Guam Endowment Foundation will be responsible for maintaining and updating an inventory of all gifts, named facilities, and funds, and will maintain a real-time database with read-only capability for University of Guam Office of Development and Alumni Affairs.

- The University of Guam Financial Aid Office will be able to access University of Guam Endowment Foundation's student awards' database on a read-only basis.

5. Acronyms

- University of Guam (UOG)
- University of Guam Board of Regents (UOG BOR)
- University of Guam Business Office (UOG BO)
- University of Guam Endowment Foundation
- University of Guam Endowment Foundation (UOGEF)
- University of Guam Endowment Foundation Board of Directors (UOGEF BOD)
- University of Guam Endowment Foundation Finance and Investment Committee (UOGEF FIC)
- University of Guam Endowment Foundation Gift Acceptance Committee (UOG GAC)
- University of Guam Financial Aid Office (UOG FAO)
- University of Guam Office of Development and Alumni Affairs (UOG ODAA)

6. Feedback

Anyone may provide feedback about this policy by emailing: UOG ODAA - ODAA@triton.uog.edu

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University of Guam Facility and Program Naming Policy

Introduction

The University of Guam (UOG) welcomes expressions of interest and financial support that are consistent with UOG's mission from any individual, family, business, corporation, granting organization or similar source. All donations to UOG should be directed to the University of Guam Endowment Foundation (UOGEF). UOGEF may solicit, accept, administer and disburse gifts, grants, and bequests of property of every kind or to hold said property in trust in such a manner as UOG deems appropriate for the benefit of the University. UOGEF will accept, deposit, provide receipt, and acknowledge all contributions in accordance with Internal Revenue Service (IRS) policies and the documented wishes of the Donor.

Purpose

The purpose of this policy is to define the process that governs the recognition of Donors to UOG, including protocols for determining permanent or limited-term recognition through the naming of UOG activities, programs, awards, spaces, virtual spaces, or other assets. This policy formalizes Donor recognition in order to provide:

- a. Provide the Donor with a professional, pleasant and uncomplicated experience while donating to the UOG.
- b. Define the process that governs the recognition of Donors to UOG, including protocols for determining permanent or limited-term recognition through the naming of UOG activities, programs, awards, spaces, virtual spaces, or other assets.
- c. Appropriate public recognition and consistent institutional appreciation of Donors.
- d. Public evidence of philanthropic activity that demonstrates that UOG benefits from considerable external support and encourages others to invest in UOG's future.
- e. Appropriate utilization of the limited number of naming opportunities.
- f. Clear guidelines for those involved in discussions with Donors.
- g. Facilitation of increased and ongoing support from existing supporters.
- h. Provide guidance on whether to accept and how to handle and categorize donations, gifts and bequests, and how to recognize Donors, including protocols for determining permanent or limited term recognition through the naming or renaming of University facilities, activities, programs, awards, spaces, virtual spaces, or other assets and items.

The naming of a facility, space, activity, or program reflects the importance of the Donor to the realization of UOG's vision and mission:

Vision

Transforming Lives, Advancing Communities

Mission

Ina, Deskubre, Setbe: The University of Guam empowers the region by uniting island wisdom with universal sources of enlightenment to support exceptional education, discovery, and service that respect and benefit local and global communities.

This manual updates and supersedes UOG Board of Regents (UOG BOR) Resolution 07-40, *Relative to Approving UOG Buildings and Facilities Naming Policy*, and any other policy related to Donor recognition and facilities naming.

University of Guam

UOG is the primary U.S. Land Grant Institution accredited by the Western Association of Schools and Colleges (WASC) Senior College and University Commission (WSCUC) serving the post-secondary needs of the people of Guam and the Western Pacific region. The governance and well-being of UOG is vested in the UOG BOR.

UOG was founded in 1952 as an educational institution of higher learning within Guam. UOG's officers, agents and employees, have the power, via the UOG BOR's Articles of Incorporation 17 GCA Chapter 16 Section 16104.08) to:

- Acquire property, both real and personal, by purchase, lease, gift, devise, bequest, or otherwise and to hold, invest, use, lease, operate, improve, develop, sell, mortgage or otherwise encumber, and in every way control, manage and deal in personal property and real property, both improved and unimproved, for all appropriate corporate purposes.
- UOG, through its UOG BOR, may name UOG buildings and facilities.
- UOG shall make and perform contracts in furtherance of the purposes of the Corporation and to act as a trustee under any trust incidental to the principal objectives of the Corporation and receive, hold, administer and expend funds and property subject to such trust.

The UOG Office of Development and Alumni Affairs (UOG ODAA) will provide education, monitoring, and amendments concerning awareness and policy changes. UOG ODAA will also make a referral or liaise with the UOGEF, as needed.

University of Guam Endowment Foundation

In 1982, the University of Guam Endowment Foundation, Inc. (UOGEF) was organized exclusively for charitable, scientific, and educational purposes within the meaning of Section 501(c) (3) of the Internal Revenue Code of 1954. The corporation operates exclusively for the benefit of the BOR or any organization that may be established to succeed the BOR of UOG in the operation of any of the facilities of UOG. The affairs of the UOGEF are managed by the Board of Directors (BOD). The UOGEF BOD shall be constituted and elected in the manner provided in the By-laws and as provided in 18 G.C.A. Chapter 28.

The UOGEF shall have the following specific powers:

- To promote and enhance the physical facilities of UOG.
- To aid in the fulfillment of the research, teaching, and servicing functions of UOG.
- To make grants and loans of any corporate property for the purposes of furthering the scientific, charitable or educational purposes of the corporation.
- To solicit, accept, administer and disburse gifts, grants, and bequests of property of every kind or to hold said property in trust in such a manner as the corporation deems appropriate for the furthering of the purposes of the corporation.
- To provide or assist in providing facilities for scientific research by which discoveries, inventions, and publication of the advancement of man and his environment may be developed and to determine the public use of such discoveries, inventions and publications.
- To receive grants from government or any other sources and to disburse such grants for the support of scientific, educational and medical research.
- To make distribution to UOG, or any organization organized to support UOG that is exempt from federal income tax under Section 501 (c) (3) of the Internal Revenue Code of 1954.
- To solicit gifts, to receive gifts, devise or bequest, to purchase or otherwise acquire real and personal property of every kind and nature, including shares of stock, bonds, and securities

- of other corporations, and to hold, own, manage, and administer the same.
- To act as trustee under any trust incidental to the purposes of this corporation, and to receive, hold, administer and expand funds and property subject to such trust.
- To sell, assign, convey, exchange, lease as lessor or lessee, mortgage, and convey, transfer upon trust, or otherwise dispose of all property, real or personal.
- To invest and reinvest funds of the UOGEF in real or personal property of every kind and nature, including bonds, corporate, common or preferred stocks, or securities of any type or character.
- To borrow money, contract debts, guarantee the payment of indebtedness, and issue bonds, notes and debentures, and secure the payment of performance of its obligations.

UOGEF shall collaborate with UOG to mutually agree on a comprehensive list of naming opportunities during a campaign or otherwise (Appendix 1, University of Guam – Donation Naming Pricing Guide).

Ethical Practice

All recognition of private support will be independent of all appointment, admission, and curriculum decisions at UOG in keeping with ethics regulations of the UOG Procurement Policy and the federal Ethics in Government Act (Amended by Ethics Reform Act and Honest Leadership and Open Government Act of 2007).

Delegation of Authority for Naming of Facilities and Programs

The UOG BOR delegates the following authorities to the UOG President and UOGEF to:

- Review and evaluate the merits of naming requests and proposals.
- Make decisions on naming requests and proposals as outlined in this policy.
- Ensure payments are made based on terms agreed to in the Donor agreement.
- Ensure signage is installed and maintained based on UOG and UOGEF standards.
- Resolve any issues pertaining to renaming, relocating, or revoking Donor names on facilities, programs and virtual spaces.

The UOG President will provide a report on naming of facility and program activities at UOG BOR meetings. UOG ODAA will provide this report to the UOG President.

General Policies and Guidelines for the Acceptance of Charitable Contributions

Gifts of immediate cash or negotiable securities are the forms of Donor support which will have the greatest immediate impact on UOG and its plans for the immediate future, and therefore that type of giving is encouraged.

UOG or UOGEF staff are available to meet with any prospective Donor and their financial advisors, without obligation, to discuss areas of interest, UOG's funding priorities, types of charitable contributions, options for payment, estate planning, tax planning consequences of a possible gift commitment, and appropriate stewardship and recognition for gifts to provide every possible assistance to a prospective Donor.

Gifts and Sponsored Awards are subject to different accounting, oversight and reporting requirements. Although staff will provide all appropriate assistance, the ultimate responsibility regarding asset valuations, tax deductibility, or similar federal, state or local legal compliance issues rests with the Donor or with such financial advisors as the Donor shall secure, as mandated by the IRS. All Donors should utilize competent financial and legal advisors. Staff will always recommend that potential Donors obtain such assistance.

UOG, or UOGEF, will not knowingly seek, nor accept any commitment regardless of size, designation or other condition, which it believes not to be in the potential Donor's best interest or that of UOG.

Availability of Naming Opportunities

An updated list of opportunities is available on the UOGEF website at: <https://give.uog.edu>.

Non-facility and Program Giving

All naming of student scholarships fall under the purview of the UOGEF BOD. Donations in the categories below, related to naming or renaming opportunities, are covered under this policy.

Charitable Gift Types

There are two different acceptable gift types, Outright Gifts and Deferred Gifts which will be explained in this section. UOGEF will evaluate a prospective gift and categorize it. The use of the gift may be further classified as Restricted or Unrestricted. Restricted gifts are donations intended for a specific purpose such as scholarships, visiting professors, endowed chairs/faculty, building needs, programs, or other similar. Unrestricted gifts are donations with no limitations on how the gifts may be used. Thus, these types of gifts may most likely be used towards general expenditures or capital campaign priorities. Unrestricted funds will be maintained and managed in an investment account. In consultation with the UOG President, decisions for the utilization of such funds rests with the UOGEF BOD.

Donations through the UOGEF should be done without encumbering UOG or UOGEF with gifts which may prove to generate more cost than benefit, or which are restricted in a manner which is not in keeping with the goals of the University. The UOGEF BOD may assemble an *ad hoc* Gift Acceptance Committee (GAC) comprised of its members, consistent with the UOGEF Articles of Incorporation and By-Laws and the laws of Guam. This committee shall include the UOG ODAA. The UOGEF GAC recommendation authority to the UOGEF BOD Chair and UOG President.

Some gift situations can be complex, and decisions will only be made after careful consideration of a number of interrelated factors. In some instances, these policies will require that the merits of a particular gift be considered by the UOGEF GAC and the UOG President. A final decision will be made by the UOGEF BOD.

Outright Gifts

Outright Gifts are the most straight-forward types of gifts. It simply involves the outright transfer of something of value through the UOGEF.

Cash

Gifts in the form of cash and checks shall be accepted regardless of amount unless, as in the case of all gifts, there is a question as to whether the Donor has sufficient title to the assets or is mentally competent to legally transfer the funds as a gift to the UOGEF.

All checks must be made "payable to the UOGEF" and shall in no event be made payable to an employee, agent, or volunteer for the credit of the UOGEF.

Publicly Traded Securities

Securities which are traded on the New York or American Stock Exchanges, or other readily marketable securities, shall be accepted by the UOGEF. It may be anticipated that such securities will be immediately sold by the UOGEF. In no event, shall an employee or volunteer working on behalf of the UOGEF commit to a Donor that a particular security will be held by the UOGEF unless authorized to do so by an officer of the UOGEF.

Closely Held Securities

Non-publicly traded securities may only be accepted after approval of the UOGEF GAC. Such securities may be subsequently disposed of only with the approval of the UOGEF GAC. No

commitments shall be made for the repurchase of such securities by the UOGEF prior to completion of a gift of securities.

Real Property

No gift of real estate shall be accepted without prior approval of the UOGEF GAC. No gift of real estate shall be accepted without first being appraised by a party chosen by the UOGEF who shall have no business or other relationship to the Donor.

In general, any real estate with value will be accepted, unless the UOGEF GAC shall determine that the property is not suitable for acceptance as a gift.

In general, residential real estate located in areas not acceptable to the UOGEF will not be accepted as a gift unless there is reason to believe it is highly marketable. The UOGEF GAC may make exceptions to this policy if conditions warrant.

Tangible Personal Property

Jewelry, artwork, collections, and other personal property shall not be accepted unless the employee, agent, or volunteer working on behalf of the UOGEF shall have reason to believe the property is highly marketable or usable by UOG. Such property can only be accepted by the UOGEF GAC or such other person or persons authorized to do so by the UOGEF GAC in writing.

No personal property shall be accepted by the UOGEF unless there is a reason to believe the property can be liquidated in a timely manner (i.e., 1-7 years). No personal property shall be accepted that obligates the UOGEF to ownership of it in perpetuity. No perishable property or property which will require special facilities or security to properly safeguard will be accepted without prior approval of the UOGEF GAC. All properties must have clear title and no or little owed taxes and no liens.

Notwithstanding the foregoing, personal property may only be accepted after receipt and review by the UOGEF GAC or those empowered to act on its behalf in writing, of an appraisal qualified under terms of the internal revenue code governing gifts of property of this type.

Only the UOGEF GAC, or persons authorized by the UOGEF GAC in writing, may present to a Donor that the property will or will not be held by the UOGEF for a specific period of time or for purposes related to its tax-exempt status. Donor should be notified at the time of receipt of a gift that the UOGEF will, as a matter of corporate policy, cooperate fully in all matters related to IRS investigations of non-cash charitable gifts.

Other Property

Other property of any description including mortgages, notes, copyrights, royalties, easements, whether real or personal, shall only be accepted by action of the UOGEF BOD.

Appropriate inquiry shall be made, and special consideration shall be given to, the nature of any gift property and whether it is in keeping with the purposes of UOG and UOGEF, prior to the acceptance of any property by the UOGEF.

Deferred Gifts

Deferred gifts are decided upon or given at the present but received by UOG and UOGEF at some time in the future, often at the end of the Donor's life.

Bequests

The most common deferred gift is a bequest. The Donor makes a provision now in his or her will to benefit UOG, but the gift is not received until after the Donor's death. Gifts through wills and bequests are actively encouraged by the UOGEF.

In the event of inquiry by a prospective legator, representations as to the future acceptability of property proposed to be left to the UOGEF in a will or through any other deferred gift arrangement shall only be made in accordance with the terms and provisions outlined above.

Gifts from the estates of deceased Donors consisting of property which is not acceptable shall be rejected only by action of the UOGEF GAC. The legal counsel of the UOGEF shall expeditiously communicate the decision of the UOGEF GAC to the legal representatives of the estate. If there is any indication that the representatives of the estate, or any family member of the deceased, is dissatisfied with the decision of the UOGEF GAC, this fact shall be communicated in writing to the UOGEF GAC, or to the appropriate member of the UOGEF staff, as quickly as possible.

Attempts shall be made to discover bequest expectancies as soon as and wherever possible in order to reveal situations which might lead to unpleasant Donor relations. Where possible, intended bequests of property, other than cash or marketable securities, should be brought to the attention of the UOGEF and every attempt be made to encourage the Donor involved to conform his or her plans with this policy.

Charitable Remainder Trusts

In general, the UOGEF will not serve as sole trustee of a charitable remainder trust for the benefit of the UOG. This policy may only be waived by a written resolution of the UOGEF GAC which is subsequently recommended by the Finance and Investment Committee (UOGEF FIC) of the UOGEF BOD.

The UOGEF FIC will identify a number of corporate fiduciaries nationwide in which it has confidence. Only with the recommendation of the UOGEF GAC may any corporate fiduciary be recommended to a Donor. The fees for management of a charitable remainder trust will only be paid by the UOGEF upon approval of the UOGEF and may be subtracted from the gross charitable donation.

The UOGEF GAC and other employees and volunteers, acting on behalf of the UOGEF, should become familiar with the types of property generally accepted by corporate fiduciary as suitable contributions to charitable remainder trusts and employees or others acting on behalf of the UOGEF shall not encourage Donors to make gifts of any property to charitable remainder trusts which are not in keeping with such guidelines.

No representations shall be made by any employee or other persons acting on behalf of the UOGEF as to the manner in which charitable remainder trust assets will be managed or invested by a corporate fiduciary who may be recommended by the UOGEF without the prior approval of such representation by the fiduciary.

Charitable remainder trusts and all other deferred gifts shall be encouraged as a method of making gifts to the UOGEF while retaining income which may be needed by the Donor or other persons chosen by the Donor for any number of personal purposes. Such trusts shall not be marketed as tax avoidance devices or as investment vehicles, as it is understood such activity may violate federal and/or local securities regulations.

The GAC shall make the determination if a Charitable Remainder Trust for which the UOGEF serves as a co-trustee may be established.

Pooled Income Funds

UOGEF has pooled income funds, a gifting device established by Congress under the terms of section 642 of the Internal Revenue Code and regulations promulgated thereunder. A corporate fiduciary will be selected to manage the fund.

The UOGEF will pay the administrative fees of managing the pooled fund out of the pooled fund, until such time as the appropriate officers of the UOGEF shall determine otherwise. The UOGEF GAC shall determine acceptance of establishing a pooled income fund on a case-by-case basis with consideration given to the initial and additional contribution, in addition to the age of the youngest beneficiary. There shall be no more than two (2) income beneficiaries allowed in connection with each contribution to the fund.

Charitable Gift Annuities

The UOGEF GAC shall determine acceptance of establishing a Gift Annuity on a case-by-case basis with consideration given to the initial and additional contribution, in addition to the age of the youngest beneficiary. There shall not be more than two (2) income beneficiaries for each Gift Annuity.

Life Estate Gifts

Donors shall generally not be encouraged to make gifts of real property to the UOGEF under which they maintain life interest in the property. This policy is based on the fact that such transfers are often not in the best interest of the Donor involved, and there is potential for negative publicity for the UOGEF and UOG, should a Donor have a need to sell the property to generate funds, only to find that at relatively small portion of the proceeds would be available to the Donor as owner of the life estate.

Such gifts may be accepted by approval of the UOGEF GAC in situations where the asset involved appears to be a minor portion of the Donor's wealth, and the committee is satisfied that there has been full disclosure to the Donor of the possible future ramifications of the transaction.

Gifts of Life Insurance

The UOGEF will encourage Donors to name the UOGEF to receive all, or a portion of, the benefits of life insurance policies which they have purchased on their lives. The UOGEF will not, however, as a matter of course, agree to accept gifts from Donors for the purpose of purchasing life insurance on the Donor's life. Exceptions to this policy will be made only after researching relevant state laws to assure that the UOGEF has an insurable interest under applicable Guam law. No insurance products may be endorsed for use in funding gifts without UOGEF BOD approval.

In no event, shall lists of the UOGEF Donors be furnished to anyone for the purpose of marketing life insurance for the benefit of Donors and/or the UOGEF. This policy is based on the fact that this practice represents a potential conflict of interest, may cause Donor relations problems, and may subject the UOGEF to state insurance regulation should the activity be construed as involvement in the marketing of life insurance.

Restrictions on Use and Investment of Gifts

No restrictions on how gifts may be used by the UOGEF will be honored without prior approval

of the UOGEF GAC in the case of current gifts or subsequent approval by the UOGEF GAC. In the case of gifts received by will or other gift which is effective at death which has not been previously approved by the UOGEF GAC no restrictions will be imposed.

The corporate fiduciary shall furnish guidelines governing the acceptance of property other than cash as contributions to the UOGEF Pooled Income Fund. Such guidelines shall be adopted by the UOGEF GAC and shall be incorporated by reference in these gift acceptance policies.

No representation of the fund shall be made which could be construed as marketing the fund as an investment or security of any type. All disclosures required by state and federal regulatory agencies shall be made in a thorough and timely manner. No commercial real estate shall be accepted by anyone on behalf of the UOGEF without prior approval of the UOGEF GAC.

Real estate shall not be accepted to fund a charitable gift annuity without seeking a legal or accounting opinion as to the permissibility of this action under the laws of Guam or of the state in which such real estate is located. The UOGEF GAC shall review the opinion and it may accept or reject such real estate based on this review.

Special attention shall be given to the receipt of real estate encumbered by a mortgage because the ownership of such property may result in unrelated business income for the UOGEF, and the disqualification of certain split interest gifts unless handled in a proper manner.

The following items are not considered charitable contributions:

- Gifts of time or services are not tax-deductible for Donors. Generally, Donors are prohibited from deducting the value of their time, the value of their services, or the value of their income lost while they worked as an unpaid volunteer for a qualified organization. See I.R.S. Publication 526, *Charitable Contributions*, page 8. UOG and UOGEF do not generally accept gifts of services. However, exceptions may be made on a case-by-case basis and only with the approval of UOG's President and the UOGEF GAC.
- Inter-organizational transfers between UOG entities will not be recorded as philanthropic commitments and will not be included in fundraising totals.
- Gifts from UOG employees, faculty and UOG-affiliated constituents (e.g. contracted personnel or vendor representatives located in UOG entities) or their immediate family members that are credited to any account that is directly or indirectly controlled by the Donor. Indirect control occurs when the Donor has a supervisory relationship over the individual controlling the account. Unrestricted gifts from the aforementioned Donors, or gifts designated to accounts that are not directly or indirectly controlled by the Donor are permitted as charitable contributions with no conditions attached.

Contributions of Property (Non-Real Estate)

- Contributions of Property are donations of non-real property and non-cash assets such as clothing, household items, vehicles, boats, business inventory, or a patent or other intellectual property. Contributions of Property will be considered on a case-by-case basis.
- As a general rule, the value of Contributions of Property is the fair market value of the property at the time of the contribution and may be subject to special rules applicable to specific types of property. See I.R.S. Publication 526, *Charitable Contributions*, page 8.
- Contributions of property may be used, surplus, brand new, or loaned to UOG or UOGEF.

Gift vs. Sponsored Award Determination

Gifts are any items of value given through UOGEF by a Donor who expects nothing significant

of value in return, other than recognition and disposition of the gift in accordance with the Donor's wishes. A sponsored award is funding from an external entity such as a private foundation, corporation or governmental agency for an activity with a defined scope and purpose undertaken by UOGEF with the expectation of an outcome that directly benefits the provider. Sponsored Awards which include grants, cooperative agreements and contracts, bind UOGEF to a set of specific terms and conditions and indicate a reciprocal transfer of something of value to the sponsor.

Solicitation, Processing, and Acknowledgement Requirements

In general, gifts to UOG should be directed to the UOGEF office. UOGEF will accept, deposit, receipt, and acknowledge all contributions in accordance with IRS policies and the documented wishes of the Donor. UOG's policy is that gifts will be deposited, recorded in a dedicated database and receipted as expeditiously as possible. UOGEF will specifically record: the Donor's name, the purpose of the contribution (as specified by the Donor, not UOG), the amount, the date, pay-out schedule for pledges as appropriate, and any other pertinent information, to include but not limited to whether the Donor wishes to remain anonymous. UOGEF will ensure safe, accountable, and appropriate deposit of cash gifts into a UOG account and will provide detailed records of all gift transactions to UOG ODAA and UOG Business Office (UOG BO) upon request. UOGEF will collaborate with UOG ODAA and UOG BO to reconcile receipts.

UOG ODAA and UOGEF staff will coordinate appropriate acknowledgment to the Donor in the form of thank you letters and phone calls, consistent with industry best practices. They will coordinate timely and regular stewardship of gifts and work collaboratively with the Donor and UOG program staff, faculty and leadership. The UOG ODAA and UOGEF may hold Donor recognition events, in coordination with the UOG Office of the President (OTP) to promote Donors and express appreciation.

In-Kind Contributions

In instances where a contribution exceeds \$75 and there is a *quid pro quo* (something of value provided to the Donor in return), the UOGEF will provide the Donor with a written statement informing them that their charitable contribution is limited to the amount given in excess of the value of the goods or services furnished in return. A good faith estimate of the fair market value of the goods or services will be stated.

For the purpose of current income tax deductions such gifts will be receipted by the UOGEF at the charitable deduction value as established by law and the Donor shall be so informed.

UOGEF accepts gifts subject to policies in place at the time the gift is made. Gifts will be recorded as unrestricted, restricted, or temporarily restricted, by purpose or time as directed and documented by the Donor. In the event the Donor does not indicate a restriction, the gift will be recorded as unrestricted.

Evaluation of Proposed Naming/Renaming Opportunities

Decisions to name facilities, rooms, programs, and awards shall be compatible, to the extent reasonably ascertainable, with UOG's vision and mission. Decisions for naming recognition shall be in alignment with the strategic directions of UOG with consideration given to other factors relevant to the Donor.

In evaluating proposed naming/renaming opportunities, consideration will be given for individuals or families providing evidence of significant academic achievement, significant

monetary contributions or exemplary service to UOG, and for names of individuals of historical significance to UOG. Naming opportunities may be assigned for a living person, in memory of a person, or after a family, foundation, association, service club, business or corporation. The naming for a benefactor may also apply for a third party at the wish of the benefactor and must be agreed upon by the honoree, if living.

No naming opportunity shall be approved if it is likely to have a negative impact on the image or reputation of UOG. It will not be approved if it would call into serious question the public respect for UOG or UOGEF and/or implies endorsement of a partisan political or ideological position. This does not preclude use of the name of an individual who has previously held public office and/or could imply endorsement of a specific commercial product. This does not preclude using the name of an individual or company that manufactures or distributes commercial products.

In cases where philanthropic contributions include a specific naming opportunity, the recognition will follow the generally accepted UOG standards regarding size, placement, etc. These gifts will be distinguished from non-philanthropic partnership agreements which may have a branding or co-branding component. Naming recognition in these cases is determined by the terms of the gift agreement.

This policy guides the extent of Donor recognition and naming procedures at UOG for:

- Chairpersons, special lecture series
- Contributions of curriculum-related equipment
- Cultural property (i.e., collections of art)
- Endowed programs of research and teaching
- Endowed programs of service or recreation
- Facilities or substantial parts of facilities (wings, classrooms, laboratories, libraries) or other locations on campuses such as lobbies, atriums, and common areas
- Green space, sitting areas, bicycle and walking paths and streets
- Library collections of books or other materials
- Scholarships, bursaries, prizes and other student awards and funds
- Special research, teaching, recreational, service, or other facilities
- Such other entities as the UOG may from time to time see fit to name in order to recognize gift contributions.

UOG reserves the right to rename facilities, and such, in the event that a negative event or events in the Donor's past history has been discovered and it is deemed that continuing the naming would harm UOG's reputation.

Naming an Academic Program

The naming of an academic program will normally require a donation sufficient to offset fifteen percent (15%) of the annual operating budget of that program. The UOGEF Chairman will refer academic naming opportunities to the UOG President and Senior Vice-President and Provost.

Other Naming Opportunities Endowments

Endowed gifts are donations made to the UOGEF on the understanding that the principal amount of the donation will be invested for a minimum three- (3) year period, with the interest earnings to be used to advance specific educational purposes of the unit, such as the establishment of a scholarship, endowed chair, endowed professorship, or the funding of a

particular program or activity. Earnings may also be used towards debt service payments.

Donations of \$20,000, or more, to create endowed support for student scholarships will have the opportunity for naming according to an agreement established between the Donor and the UOGEF. Matching gifts obtained as a result of the endowed contribution will be included in the cumulative total, for all public recognition purposes.

One-Time Awards

Expendable gifts are donations or grants given to UOG or UOGEF that the Donor has directed to be used immediately. An expendable gift in the amount of \$500, or more, may be used to create a named one-time student award as per agreement between the Donor and the UOGEF.

Multi-Year Awards

An expendable contribution to provide a multi-year student award (to a maximum of five (5) years) that provides a total donation of \$5,000, or more, will have a naming opportunity as per agreement between the Donor and the UOGEF.

General/Fixed Time Period

Normally, the name shall remain in place for a period not to exceed twenty five (25) years from the time the signage is installed. Renaming of facilities shall be done at a time within the BOR's discretion subject to the most current form of this policy, unless renaming is otherwise governed by agreements established in the original naming. Existing names and/or commitments shall be honored as of the approval date of this policy, unless revoked or removed, for cause.

All assets named subsequent to the implementation of this policy shall be named for a maximum period of twenty five (25) years from the date of recognition signage installation/unveiling except for the name recognition for physical assets such as facilities. The naming of facilities shall be named as long as UOG operates on the same land. Any additional assets named in perpetuity are on an exception basis and must be approved by the UOG President and the BOR. Time beyond twenty five (25) years may be considered within the University of Guam – Donation Naming Pricing Guide (Appendix 1) applied at the time of the extension.

UOG reserves the right to demolish, retrofit, add or maintain the named area as UOG's property and planning needs evolve. In such event, UOG will undertake to represent the Donor in other appropriate venues on campus. UOG may place a plaque in, or on, a new space to indicate that it occupies the site of a facility formerly known by another name. If the Donor's naming term is not complete, UOG shall provide the Donor with an alternate naming opportunity of comparable value for the pro-rated balance of the naming term.

In the case of a naming that is part of an agreement to provide non-philanthropic support, the naming will be for the period provided in the agreement. In the case of an endowment, the naming will continue for the life of the endowment. All agreements with Donors for named recognition shall be recorded in writing, through a signed pledge form or gift agreement with the UOGEF.

A signed Donor recognition signage form shall be completed for all naming opportunities, which is completed after receipt of the twenty (20)% of the total pledge commitment, cash gift, or as agreed upon by the UOGEF and Donor. UOG and/or UOGEF shall honor naming in accordance with the gift agreement and Donor recognition signage form which is made with the Donor.

Naming and Renaming Assignments

Naming associated with a particular facility or endowment shall not preclude further naming within the same facility/program/functional area/service. All naming decisions shall be supported by appropriate and complete documents including written documentation stipulating rationale and conditions underlying the naming and filed with the UOGEF.

All proposed changes in utilization or relocations of named facilities or rooms must be reviewed and approved by the UOGEF GAC and communicated by UOGEF to the Donor in writing. Included in this review process are instances when it is proposed that a facility or room within a building be relocated within the same building, or to a different building, and when the new facility or room will serve the same original purpose and be commensurate in size. The UOG President will update the UOG BOR.

UOG is responsible for maintenance and associated costs of all facilities and for discussing changes with the UOGEF prior to changes taking effect. The UOGEF is responsible for notifying applicable Donors of any changes to named locations. UOG may seek supplemental funding for regular maintenance of wear and tear related to the Donor's contract negotiated.

Procedure for Evaluating Naming Opportunities

1. Requests for new naming/renaming opportunities may be made in writing to the UOGEF through the UOGEF office. The UOGEF Executive Director will consult with the UOG President.
2. Prior to submitting a request for naming/renaming to the BOR Physical Facilities Committee, the President and the UOGEF Chairperson shall:
 - a. Exercise due diligence in evaluating the merit of the request; and
 - b. Determine the significance of associated monetary gift(s), if any.
3. A request that is found to have merit and/or includes significant monetary gift(s), shall be submitted to the BOR Physical Facilities Committee by the President, or, upon the approval of the UOGEF's Board of Directors, through the UOGEF Chairperson.
4. Upon the recommendation of the BOR Facilities Committee, the BOR may entertain requests or nominations for the naming/renaming of UOG buildings or facilities for approval.

Naming approval resides with the following individuals with thresholds specified:

Roles and Responsibilities for Deciding Naming Opportunities

Role	Responsibility
UOGEF BOD Chair + UOG President	Consider and approve proposals for new naming opportunities up to \$1M.
UOG President + Chair UOG BOR + Treasurer UOG BOR	Consider and approve proposals for new naming opportunities on more than \$1M.

Every nomination approved, which is to result in the naming/renaming of a facility shall be followed by a written agreement which outlines the expectations and conditions under which the naming/renaming is to occur. Such agreement shall be executed by the UOG President prior to a public event at which the naming/renaming takes place.

Establishing Monetary Value of Naming Opportunities

Naming opportunities for new or existing facilities/programs/functional areas/services shall be

assigned a monetary value in consultation with the UOGEF. Facilities; schools, programs, outreach, and virtual spaces are supported through private gifts may be named after a Donor/Donor per the "University of Guam – Donation Naming Pricing Guide" - Appendix I. The cost for fabricating and installing the name on a facility or room, will be funded by the donation.

The naming opportunity values for new or existing facilities/programs/functional areas/services shall take into consideration the function, usage, size, marketability and financial requirements (replacement and/or operational costs) of the opportunity.

Appendix 1 – University of Guam - Donation Naming Pricing Guide - contains a list of known and available naming opportunities at the time of the creation of this Policy and is adjusted as the policy is updated. This list of assigned monetary values is meant to be used only as a reference. The decision to accept a donation amount for a naming opportunity may be adjusted with consideration given to other factors relevant to the Donor and UOG. Every five (5) years, or more frequently if required, the UOG and UOGEF shall re-evaluate the naming opportunity guide to ensure listed values reflect the market value of the naming opportunity. Changes affecting this policy will be presented to the BOR for approval.

Procedure to Determine Value

The following is the process undertaken by the UOGEF in consultation with UOG when determining the value for new naming opportunities:

1. Evaluate the space, considering the square footage, purpose and use of the space, cost to build and equip, location of the space, public profile and prestige of the opportunity.
2. Determine an appropriate value for the new opportunity.
3. The UOGEF Chairperson will consider and make recommendations for all new naming opportunities.
4. Recommendations will be presented to the UOG President for review.
5. If President is in agreement with the recommendation, he/she may approve it or refer it to the appropriate BOR Committee which would forward to the BOR, if merited.

For naming opportunities involving virtual spaces, which are online environments in which participants interact, or digital libraries, which are collections of documents that have been digitally preserved and are accessible on the Internet or through software, the same procedures for determining values shall apply.

Roles and Responsibilities for Establishing Donor Minimum Payment and Recognition

Role	Responsibility
UOGEF GAC	Review and recommend non-standard requests, standard is 20% cash, for initial minimum amount of a total pledge commitment that must be received prior to recognizing the Donor's gift
UOGEF Executive Director	<ul style="list-style-type: none"> • Consider and respond to all requests for naming or renaming based on this policy • Act as the primary liaison between the Donor and UOG President for naming/renaming recommendations/requests
UOGEF BOD Chair + UOG President	Decisions on up to \$1M
UOG President + UOG BOR Chairperson + UOG BOR Treasurer	Decisions on more than \$1M

Procedure

The UOGEF will discuss various options of recognition with Donors. Recognition may be in the form of naming opportunities and/or public recognition. The following is the process undertaken by the UOGEF and Donor when determining a naming opportunity to recognize gift(s) to the UOGEF:

1. Determine the value of the naming opportunity.
2. Determine the proposed terms of the gift agreement, if applicable.
3. Determine the proposed rights and benefits.
4. Draft and sign the gift agreement or pledge form.
5. Receive at minimum twenty percent (20%), in cash, of the total pledge commitment, or as agreed upon by the UOGEF and UOG.
6. At the Donor's request, the UOGEF GAC may entertain a proposal to accept an in-kind contribution as partial payment towards the value of the naming opportunity.
7. In-kind contributions may not exceed fifteen percent (15%) of the value of the naming opportunity, or as agreed upon by the UOGEF and UOG.
8. The value of the in-kind contribution is based on the fair market value of the property at the time of the contribution and may be subject to special rules applicable to specific types of property.
9. Confirmation of selected naming opportunity and/or recognition benefits
10. Draft and sign a Donor recognition signage form which includes a signage proposal and acknowledgement/recognition plan.

Documentation with respect to the naming decision, stipulating rationale and conditions underlying the naming decision and all other supporting documentation shall be maintained by the UOGEF.

Naming, Subject to Raising Full Amount

When the gift contribution does not meet the full cost of the project, the naming is subject to satisfactory completion of the Donor agreement. If UOG is unable to proceed with the project, the potential benefactor(s) will be invited to redirect their contribution(s) and/or to curtail future pledge payments.

Roles and Responsibilities for Establishing Gift Agreements

Role	Responsibility
UOGEF GAC	Review and recommend non-standard requests (standard is 20% cash) for minimum amount of a total pledge commitment that must be received prior to recognizing the Donor's gift.

UOGEF BOD Chair	<ul style="list-style-type: none"> • Negotiate, approve and sign gift agreements in compliance with this policy • Protect the confidentiality of gift agreements to the extent practicably possible • Seek advice from the UOGEF's legal counsel regarding the proposed gift agreement as required • Provide information to Donors/applicants on the interpretation of this policy • Ensure the Foundation receives the necessary documentation and information from the Donor • Ensure the Donor fulfills their gift commitment as outlined in their pledge form or gift agreement and as outlined in this Policy
UOG President	Review and approve gift agreements to ensure that UOG's interests are adequately protected as required. Present to BOR for approval.

Recognition of Naming Opportunities

Content of naming signage is the responsibility of the Foundation with the consent of the Donor. The fabrication and installation of the signage will be funded through the donation. The UOGEF Chair will consult with the UOG President to get approval before proceeding. Signage shall be in compliance with UOG's and UOGEF's visual identity standards. In recognizing Donors, the UOGEF will be guided as follows:

Donor naming signage may only be procured for a named physical asset after:

- Approval has been granted by the UOG President or the UOG BOR, per approval level tables;
- A signed gift agreement or pledge form and Donor recognition signage form;
- Receipt of twenty percent (20%) of total pledge commitment, or as agreed upon by the UOGEF, UOG, and the Donor.

Donor logos shall not be used on assets and external UOG facility signage, unless otherwise approved by the UOGEF, in consultation with the UOG. Donor taglines or marketing terms shall not be included in Donor recognition names, unless otherwise approved by the UOGEF, in consultation with UOG. If a corporation or business name changes, signage and other naming devices may be changed at the cost to the Donor's contribution with the approval of the original approving authority.

Publicity surrounding the naming of an asset shall be coordinated by the UOGEF.

Announcements regarding the naming or to publicize a donation shall only be done after:

- Receipt of a signed gift agreement or pledge form;
- Receipt of twenty percent (20%) of the total pledge commitment or at the discretion of the UOGEF FC and UOG;
- Approval of the proposed naming by the BOR;
- and in agreement with the Donor.

Initial signage and installation costs will be funded by the donation. If or when there is a change in company ownership and/or Donor recognition name, the signage may be adjusted to the new name. Revised signage and installation costs are at the Donor's expense, provided it meets the

approval of UOG and UOGEF.

Roles and Responsibilities for Erecting Signage

Role	Responsibility
UOGEF GAC	Review and recommend non-standard requests (suggested amount is 20%) for minimum amount of a total pledge commitment that must be received prior to recognizing the Donor's gift
UOGEF BOD Chair	Consult on recognition signage for donations as required Approve proposals for recognition signage that are outside of the recognition signage standards, consulting with the UOG President as appropriate
UOG President	Consider proposals for recognition signage as brought forward by the UOGEF Chairperson

Renaming, Adding, Removing or Revoking Names

If a name is deemed to no longer be in the best interest of UOG or the Donor, it is possible to have a name changed, removed or revoked. The Donor must be informed, and the name change must be approved by the UOG BOR, in consultation with UOG General Counsel.

A request to rename, add, remove or revoke a name from a facility/program/functional area/activity/awards shall conform to the following principles:

When the function of an asset is changed due to the asset being sold, demolished, substantially renovated, rebuilt or designated for another use, UOG may continue to use the name, transfer the name to another comparable asset, or discontinue the use of the name. (It may be appropriate to place a plaque in, or on, a new space to indicate that it occupies the site of a building formerly known by another name.) If the Donor's naming term is not complete (naming term normally does not exceed twenty (25) years for a building or facility), the UOGEF shall provide the Donor with an alternative naming opportunity of comparable value for the prorated balance of the naming term.

A name shall be revoked and removed from an asset if it is determined that the actions or deeds of the individual or corporation it is named for are not aligned with the mission, vision or standards of UOG and/or UOGEF or failure of a named or honored Donor/person to fulfill agreed upon obligations.

A naming right for any facility or program may be revoked at any time by the original approving authority upon a request, investigation, recommendation and decision:

- UOGEF may obtain legal counsel to advise on how to proceed, where appropriate.
- The UOGEF Chair and UOG President shall consider and recommend revocation of naming rights, and consult with the BOR as deemed appropriate;
- The BOR shall approve revocation of naming rights;

When a named facility has reached the end of its useful life and will be replaced or substantially renovated, the replaced or renovated facility may be renamed in recognition of a new Donor or honoree. If the Donor's naming term is not complete (naming terms is twenty (25) years for all assets, except naming of the college or campus and applicable honorary naming opportunities), the UOGEF shall provide the Donor with an alternative naming opportunity of comparable value

for the prorated balance of the naming term. Appropriate recognition of earlier Donors or honorees shall be included in the new, renovated or redeveloped facilities at the discretion of the UOGEF Chairperson, in consultation with the UOG President as appropriate.

Roles and Responsibilities for the Revocation of Naming Rights

Role	Responsibility
UOGEF	In conjunction with the UOG President, consider and recommend revocation of naming rights to the BOR.
UOGEF Board of Directors	Record decisions of revocation Consider appeals of established naming rights as required and present to UOG President for consideration.
UOG President	Consult on proposals for revocation of naming rights, as deemed appropriate
UOG BOR	Review and approve proposals for revocation of naming rights, as deemed appropriate

Procedure

Submit recommendation for revocation of naming right to approving authority. Any recommendation for revocation put forward must provide the following information:

1. Description of the naming right involved
2. Documentation pertaining to the original approval and subsequent name
3. The value of the naming right
4. The name of the Donor
5. Reasons for recommending the revocation of the naming right
6. Names of the original approval authority that do not support revocation of the naming right, the reasons for dissent, and the financial impact, if any

The BOR shall review the recommendation and make a decision. A copy of that decision (Resolution) shall be provided to UOGEF for implementation and record. All public communication surrounding the revocation of a naming right involving buildings shall be handled by the UOG Marketing and Communications Office and the UOGEF.

Procedure for Unfulfilled Pledge Payments

As defined in the Donor agreement, the UOGEF shall communicate with Donors who have not fulfilled their gift commitment in a timely manner with the following timeline:

Years of Unfulfilled Pledge Payments	Action
1 year	UOGEF staff engage in period of consultation, in writing, with the Donor to re-establish the pledge payment schedule. UOGEF Chair shall notify UOGEF Finance Committee Chair of gift status.

2 years	UOGEF staff shall continue to engage in period of consultation with the Donor, in writing, to determine alternative payment plans and if required, a new naming opportunity based on the amount of the gift that has been received. UOGEF Chair shall notify UOGEF Executive Committee and UOGEF Finance Committee Chair of gift status.
3 years	The naming rights for the original naming opportunity expire and a case for revocation is presented to the BOD. The UOGEF shall offer the Donor an alternative naming opportunity whose value is based on the received gift amount. Naming rights term for the new naming opportunity shall be the naming term less the period of time the Donor has received physical recognition for the initial naming opportunity. UOGEF Chair shall notify UOGEF Executive Committee and Finance Committee Chair of gift status.

First Right of Refusal

- The naming term of UOG facility or programs is twenty (25) years from the date of the signage installation/unveiling; the date of installation or unveiling will be put in writing and attached to the contract, and a copy will be provided to the Donor.
- The naming of UOG properties and programs shall be named as long as UOG operates on the same land. UOG assets named in perpetuity are on an exception basis and must be approved by the UOG President;
- The original Donor will be notified by the UOGEF about the expiration of the naming term, and the Donor should respond within a reasonable time not to exceed ninety (90) days;
- The original Donor has the right to make another gift (on the entity already named) before a naming opportunity is made available to others;
- It is expected that a renewing Donor to a named space will provide a gift that reflects the current value of the space, not the original value.

Procedure

1. UOGEF will re-evaluate the value associated with the identified named space at the end of each time period to keep current with comparables in the market;
2. If the existing Donor wishes to renew their gift, the Donor shall be required to complete a new gift agreement or pledge form with terms appropriate at the renewal time;

APPENDIX 1

**UNIVERSITY OF GUAM - DONATION NAMING PRICING GUIDE
FACILITIES**

Ref #	Donation	Subscription Rights	No. of Offerings	Projected Total Amt
Administration Building				
1	\$ 1,000,000	Administration Building	1	\$ 1,000,000
2	\$ 200,000	Open Floor Office Area	1	\$ 200,000
3	\$ 150,000	Conference Room	1	\$ 150,000
4	\$ 150,000	Open Floor Offices	2	\$ 300,000
5	\$ 50,000	Lounge	1	\$ 50,000
6	\$ 25,000	Office - Large	3	\$ 75,000
7	\$ 25,000	Reception Area	1	\$ 25,000
8	\$ 20,000	Office - Mid-sized	11	\$ 220,000
9	\$ 15,000	Office - Small	4	\$ 60,000
Administration Building Annex - Procurement Office				
10	\$ 300,000	Administration Building Annex - Procurement Office	1	\$ 300,000
11	\$ 200,000	Open Floor Offices	1	\$ 200,000
12	\$ 50,000	Conference Room	1	\$ 50,000
Annex - Warehouse A				
13	\$ 300,000	Global Learning & Engagement: Annex - Warehouse A	1	\$ 300,000
14	\$ 200,000	Classroom - Large	1	\$ 200,000
15	\$ 150,000	Classroom - Mid-size	1	\$ 150,000
16	\$ 100,000	Classroom - Small	1	\$ 100,000
17	\$ 75,000	Laboratory - Small	1	\$ 75,000
18	\$ 25,000	Safety Office	1	\$ 25,000
19	\$ 300,000	CNAS: Annex - Warehouse B	1	\$ 300,000
20	\$ 150,000	Classroom - Mid-size	2	\$ 300,000
21	\$ 150,000	Computer Room - Mid-sized	1	\$ 150,000
22	\$ 20,000	Office - Mid-sized	7	\$ 140,000
23	\$ 20,000	Technical Room	1	\$ 20,000
Agriculture and Life Sciences (ALS) Building Complex				
24	\$ 5,000,000	College of Agriculture and Life Sciences (CALC) Building Complex	1	\$ 5,000,000
25	\$ 1,000,000	ALS - Wing A	1	\$ 1,000,000
26	\$ 200,000	Open floor offices	1	\$ 200,000
27	\$ 200,000	CNAS Museum	1	\$ 200,000
28	\$ 200,000	Classroom - Large	2	\$ 400,000
29	\$ 150,000	Classroom - Mid-size	7	\$ 1,050,000
30	\$ 150,000	Laboratory - Large	2	\$ 300,000
31	\$ 75,000	Conference Room	1	\$ 75,000
32	\$ 50,000	Office - Large	2	\$ 100,000
33	\$ 25,000	Office - Mid-sized	3	\$ 75,000
34	\$ 1,000,000	ALS - Wing B	1	\$ 1,000,000
35	\$ 200,000	Laboratory - Large (Aqua Lab, Plant Pathology, or Horticulture)	3	\$ 600,000
36	\$ 150,000	Classroom - Mid-size	4	\$ 600,000
37	\$ 150,000	Laboratory - Mid-sized (Pomology Lab, Soil Lab, or Horticulture Lab)	1	\$ 150,000
38	\$ 100,000	EFNEP & SNAP Main Office	1	\$ 100,000
39	\$ 100,000	Reception Area	1	\$ 100,000
40	\$ 75,000	Laboratory - Small (Turf Lab)	1	\$ 75,000
41	\$ 50,000	Office - Large	3	\$ 150,000
42	\$ 25,000	Office - Small	9	\$ 225,000
43	\$ 1,000,000	ALS - Wing C	1	\$ 1,000,000
44	\$ 200,000	Laboratory - Large	2	\$ 400,000
45	\$ 200,000	Open floor offices	1	\$ 200,000
46	\$ 150,000	Dean's Conference Room	1	\$ 150,000

Ref #	Donation	Subscription Rights	No. of Offerings	Projected Total Amts
47	\$ 150,000	Laboratory - Mid-sized	1	\$ 150,000
48	\$ 100,000	Dean's Office	1	\$ 100,000
49	\$ 75,000	Conference Room	1	\$ 75,000
50	\$ 75,000	Laboratory - Small	1	\$ 75,000
51	\$ 75,000	Reception Area - ANR Office	1	\$ 75,000
52	\$ 50,000	Fiscal Office	1	\$ 50,000
53	\$ 50,000	Office - Large (Assoc. Deans, WPTRC, or Admin Office)	7	\$ 350,000
54	\$ 25,000	Office - Small	12	\$ 300,000
English Language Institute				
55	\$ 500,000	English Language Institute Building	1	\$ 500,000
56	\$ 100,000	Main office	1	\$ 100,000
57	\$ 100,000	Classroom - Small	8	\$ 800,000
58	\$ 25,000	Office - Mid-sized	4	\$ 100,000
59	\$ 20,000	GLE Marine Lab Tour Room	1	\$ 20,000
60	\$ 20,000	Middle Display Room	1	\$ 20,000
61	\$ 20,000	Second Display Room	1	\$ 20,000
62	\$ 10,000	Break Room	6	\$ 60,000
63	\$ 10,000	Supply room	6	\$ 60,000
Enrollment Management Student Success (EMSS) KUBRE Building				
64	\$ 250,000	Building	1	\$ 250,000
65	\$ 150,000	EMSS Annex	1	\$ 150,000
66	\$ 150,000	UOG Americorps Volunteer Center	1	\$ 150,000
67	\$ 50,000	EMSS Behavioral Counseling Office	1	\$ 50,000
68	\$ 50,000	EMSS Behavioral Counseling Office Workshop Room	1	\$ 50,000
69	\$ 25,000	UOG Americorps Volunteer Center Staff Office	1	\$ 25,000
Facilities Management & Services (FMS)				
70	\$ 250,000	Facilities Management & Services (FMS) Maintenance Building	1	\$ 250,000
71	\$ 150,000	Facilities Management & Services (FMS) Maintenance Storage	1	\$ 150,000
72	\$ 100,000	Main office-Property & Maintenance	1	\$ 100,000
73	\$ 75,000	FMS Workshop	2	\$ 150,000
74	\$ 50,000	Office - Large	4	\$ 200,000
75	\$ 25,000	Office - Mid-sized	5	\$ 125,000
76	\$ 10,000	Kitchen	1	\$ 10,000
Fadian - Guam Aquaculture Development and Training Center (GADTC)				
77	\$ 1,000,000	Fadian - Guam Aquaculture Development and Training Center (GADTC)	1	\$ 1,000,000
Fine Arts Theater				
78	\$ 500,000	Fine Arts Theater	1	\$ 500,000
79	\$ 300,000	Auditorium	1	\$ 300,000
80	\$ 200,000	Stage	1	\$ 200,000
81	\$ 150,000	Classroom - Large	6	\$ 900,000
82	\$ 100,000	Classroom - Small	5	\$ 500,000
83	\$ 75,000	Stage Media & Light Room	1	\$ 75,000
84	\$ 25,000	Office - Mid-sized	4	\$ 100,000
85	\$ 15,000	Office - Small	2	\$ 30,000
86	\$ 10,000	Lounge	1	\$ 10,000
87	\$ 10,000	Locker/Storage Room	1	\$ 10,000
Humanities & Social Science (College of Liberal Arts & Social Sciences)				
88	\$ 2,000,000	Humanities & Social Science Building (HSS)	1	\$ 2,000,000
89	\$ 200,000	Humanities & Social Science Atrium	1	\$ 200,000
90	\$ 150,000	Online Learning Room	1	\$ 150,000
91	\$ 150,000	Psych Lab Work Room	1	\$ 150,000
92	\$ 150,000	Classroom - Large	18	\$ 2,700,000
93	\$ 100,000	Classroom - Small	7	\$ 700,000
94	\$ 100,000	Social Work Division Multipurpose Room	1	\$ 100,000
95	\$ 75,000	Conference Room - Large	3	\$ 225,000
96	\$ 75,000	Laboratory - Animal Lab	2	\$ 150,000

Ref #	Donation	Subscription Rights	No. of Offerings	Projected Total Amts
97	\$ 75,000	Computer Room - Small	1	\$ 75,000
98	\$ 50,000	Conference Room - Small	1	\$ 50,000
99	\$ 50,000	Office - Large	3	\$ 150,000
100	\$ 50,000	Isa Psychological Services - Lobby	1	\$ 50,000
101	\$ 30,000	Isa Psychological Services - Offices	5	\$ 150,000
102	\$ 25,000	Faculty Lounge	1	\$ 25,000
103	\$ 25,000	Office - Mid-sized	16	\$ 400,000
104	\$ 20,000	Office - Small	40	\$ 800,000
Ija Research & Education Center				
105	\$ 250,000	Ija Research & Education Center	1	\$ 250,000
Inarajan Research & Education Center				
106	\$ 1,000,000	Inarajan Research & Education Center	1	\$ 1,000,000
Jesus & Eugenia Leon Guerrero School of Business & Public Administration (SBPA)				
107	\$ 1,000,000	SBPA Library	1	\$ 1,000,000
108	\$ 750,000	North Wing-Level 1	1	\$ 750,000
109	\$ 750,000	North Wing-Level 2	1	\$ 750,000
110	\$ 750,000	South Wing-Level 1	1	\$ 750,000
111	\$ 750,000	South Wing-Level 2	1	\$ 750,000
112	\$ 500,000	Executive Offices Admin Offices	1	\$ 500,000
113	\$ 300,000	Computer Room - Large	3	\$ 900,000
114	\$ 300,000	Accounting Computer Lab	1	\$ 300,000
115	\$ 300,000	SBPA IT Ops/Computer Lab	1	\$ 300,000
116	\$ 300,000	President's Office	1	\$ 300,000
117	\$ 250,000	Sr. Vice President Office	1	\$ 250,000
118	\$ 250,000	Small Business Development Center Main Office	1	\$ 250,000
119	\$ 200,000	Classroom - Large	6	\$ 1,200,000
120	\$ 200,000	President's Conference Room	1	\$ 200,000
121	\$ 200,000	Senior Vice President Admin Office	1	\$ 200,000
122	\$ 200,000	Vice President Office	1	\$ 200,000
123	\$ 200,000	Dean's Office Admin Offices	1	\$ 200,000
124	\$ 150,000	Classroom - Mid-size	3	\$ 450,000
125	\$ 150,000	SBPA-Main Conference Room	1	\$ 150,000
126	\$ 100,000	Legal Counsel Office	1	\$ 100,000
127	\$ 75,000	Office - Large	1	\$ 75,000
128	\$ 50,000	Lounge	1	\$ 50,000
129	\$ 50,000	Office - Mid-sized	40	\$ 2,000,000
130	\$ 20,000	SBPA Student Organization Room	1	\$ 20,000
131	\$ 20,000	Breastfeeding Room	1	\$ 20,000
132	\$ 10,000	Break Room	2	\$ 20,000
133	\$ 10,000	Resource Room	1	\$ 10,000
Lecture Hall (College of Liberal Arts & Social Sciences)				
134	\$ 1,000,000	Lecture Hall (College of Liberal Arts & Social Sciences)	1	\$ 1,000,000
135	\$ 500,000	Auditorium	1	\$ 500,000
136	\$ 200,000	Stage	1	\$ 200,000
137	\$ 100,000	Reception Area	1	\$ 100,000
138	\$ 20,000	Media Room - Small	1	\$ 20,000
139	\$ 20,000	Audio Visual Room	1	\$ 20,000
Dr. Lucio Tan Student Success Center				
140	\$ 750,000	Dining Area	1	\$ 750,000
141	\$ 500,000	Bookstore (2 floors)	1	\$ 500,000
142	\$ 300,000	HS Student/Regional/Int'l Student Support	1	\$ 300,000
143	\$ 300,000	Hall - Lower Ground Level	1	\$ 300,000
144	\$ 250,000	Hall - 2nd Floor	1	\$ 250,000
145	\$ 200,000	Admission/Registrar's Office	1	\$ 200,000
146	\$ 200,000	EEO/DIS	1	\$ 200,000
147	\$ 200,000	EMSS Office	1	\$ 200,000

Ref #	Donation	Subscription Rights	No. of Offerings	Projected Total Amts
148	\$ 200,000	Financial Aid Services	1	\$ 200,000
149	\$ 200,000	Student Government Assoc. Office	1	\$ 200,000
150	\$ 200,000	Student Lounge	1	\$ 200,000
151	\$ 150,000	Classroom - Mid-size	1	\$ 150,000
152	\$ 150,000	EMSS Grant Activity Office	1	\$ 150,000
153	\$ 150,000	Graduate School/Office Sponsored Program	1	\$ 150,000
154	\$ 150,000	Post Office	1	\$ 150,000
155	\$ 150,000	Vault Record Room	1	\$ 150,000
156	\$ 100,000	Dental Clinic	1	\$ 100,000
157	\$ 100,000	EMSS Grant Office	1	\$ 100,000
158	\$ 100,000	KUOG Student Radio Station	1	\$ 100,000
159	\$ 100,000	Medical Clinic	1	\$ 100,000
160	\$ 100,000	Service Hallway - Lower Ground Level	1	\$ 100,000
161	\$ 100,000	Student Counseling Services Office	1	\$ 100,000
162	\$ 100,000	Vendor Spaces	3	\$ 300,000
163	\$ 75,000	Reception Area	1	\$ 75,000
164	\$ 50,000	Nurse Station/Waiting/Hallway	1	\$ 50,000
165	\$ 50,000	Prep Room	1	\$ 50,000
166	\$ 50,000	Record	1	\$ 50,000
167	\$ 50,000	Treatment/Exam Room	1	\$ 50,000
168	\$ 20,000	Office - Mid-sized	2	\$ 40,000
Marine Laboratory Building				
169	\$ 1,000,000	Marine Laboratory Building	1	\$ 1,000,000
170	\$ 200,000	Classroom - Large	1	\$ 200,000
171	\$ 200,000	Laboratory - Large	1	\$ 200,000
172	\$ 150,000	Faculty Office/Lab	10	\$ 1,500,000
173	\$ 150,000	Laboratory - Small	2	\$ 300,000
174	\$ 100,000	Main office-Marine Lab	1	\$ 100,000
175	\$ 50,000	Conference Room	1	\$ 50,000
176	\$ 50,000	Marine Technician Office	1	\$ 50,000
177	\$ 30,000	ML Workshop	1	\$ 30,000
178	\$ 25,000	Lounge	1	\$ 25,000
179	\$ 25,000	Office - Mid-sized	1	\$ 25,000
180	\$ 20,000	Shop	1	\$ 20,000
181	\$ 15,000	Office - Small	9	\$ 135,000
182	\$ 10,000	Dive Locker Room	1	\$ 10,000
183	\$ 250,000	Marine Lab (Boat Shop)	1	\$ 250,000
184	\$ 200,000	Marine Laboratory-Visitor's Housing	1	\$ 200,000
Office of Information Technology (OIT)				
185	\$ 2,000,000	Computer Center Building	1	\$ 2,000,000
186	\$ 200,000	Computer Room - Large	2	\$ 400,000
187	\$ 150,000	Classroom - Mid-size	2	\$ 300,000
188	\$ 150,000	Computer Room - Small	1	\$ 150,000
189	\$ 75,000	Conference Room	1	\$ 75,000
190	\$ 75,000	OIT Reception Office	1	\$ 75,000
191	\$ 75,000	Reception Area	1	\$ 75,000
192	\$ 50,000	Office - Large	4	\$ 200,000
193	\$ 15,000	Office - Small	2	\$ 30,000
Richard F. Taitano Micronesia Area Research Center (MARC)				
194	\$ 300,000	Reception Area (A)	1	\$ 300,000
195	\$ 200,000	Reading Room/Spanish Documents	1	\$ 200,000
196	\$ 75,000	Conference Room	1	\$ 75,000
197	\$ 50,000	Office - Large	1	\$ 50,000
198	\$ 30,000	Reading Room	1	\$ 30,000
199	\$ 30,000	Pacific Collection	1	\$ 30,000
200	\$ 25,000	Staff Lounge	1	\$ 25,000
201	\$ 25,000	Office - Mid-sized	14	\$ 350,000

Ref #	Donation	Subscription Rights	No. of Offerings	Projected Total Amts
202	\$ 20,000	Graduate Scholars Research	1	\$ 20,000
203	\$ 20,000	Publication Room	1	\$ 20,000
204	\$ 15,000	Office - Small	2	\$ 30,000
School of Education Building				
205	\$ 2,000,000	School of Education Building	1	\$ 2,000,000
206	\$ 250,000	SOE East Wing-Level 1	1	\$ 250,000
207	\$ 250,000	SOE East Wing-Level 2	1	\$ 250,000
208	\$ 250,000	SOE West Wing-Level 1	1	\$ 250,000
209	\$ 250,000	SOE West Wing-Level 2	1	\$ 250,000
210	\$ 150,000	Classroom - Large	7	\$ 1,050,000
211	\$ 100,000	Classroom - Small	6	\$ 600,000
212	\$ 100,000	Certification Office	1	\$ 100,000
213	\$ 25,000	Office - Mid-sized	9	\$ 225,000
214	\$ 20,000	Student Room	1	\$ 20,000
215	\$ 15,000	Office - Small	35	\$ 525,000
School of Engineering Building				
216	\$ 2,000,000	School of Engineering Annex	1	\$ 2,000,000
217	\$ 300,000	Hydrology Laboratory	1	\$ 300,000
218	\$ 300,000	Soil Mechanics Laboratory	1	\$ 300,000
219	\$ 300,000	Computer Room - Large	1	\$ 300,000
220	\$ 200,000	Structure Laboratory	1	\$ 200,000
221	\$ 200,000	Classroom - Large	2	\$ 400,000
222	\$ 75,000	Conference Room	1	\$ 75,000
223	\$ 25,000	Faculty Office	6	\$ 150,000
School of Health				
224	\$ 1,000,000	School of Nursing & Health Sciences Building	1	\$ 1,000,000
225	\$ 200,000	Admin Staff Office	1	\$ 200,000
226	\$ 200,000	Computer Room - Large	1	\$ 200,000
227	\$ 200,000	Classroom - Large	4	\$ 800,000
228	\$ 150,000	Classroom - Mid-size	2	\$ 300,000
229	\$ 150,000	GWEP Lab	1	\$ 150,000
230	\$ 150,000	Learning Resource Center	1	\$ 150,000
231	\$ 150,000	Skills Lab	1	\$ 150,000
232	\$ 150,000	Computer Build Lab	1	\$ 150,000
233	\$ 100,000	APNLC Admin Office	1	\$ 100,000
234	\$ 100,000	Rotunda	1	\$ 100,000
235	\$ 75,000	Conference Room	1	\$ 75,000
236	\$ 50,000	Office - Large	5	\$ 250,000
237	\$ 50,000	Student Nurse Association of Guam (SNAG) Room	1	\$ 50,000
238	\$ 30,000	Fitness Center	1	\$ 30,000
239	\$ 25,000	Office - Mid-sized	15	\$ 375,000
240	\$ 25,000	PICCAH Office	1	\$ 25,000
241	\$ 20,000	Pacific Islands Cohort of College Students (PICCS)	1	\$ 20,000
242	\$ 20,000	Break Room	1	\$ 20,000
243	\$ 20,000	AV Room	1	\$ 20,000
244	\$ 20,000	Breastfeeding Room	1	\$ 20,000
245	\$ 15,000	Office - Small	2	\$ 30,000
246	\$ 10,000	Utility Rooms	4	\$ 40,000
Science Building				
247	\$ 2,000,000	Science Building	1	\$ 2,000,000
248	\$ 200,000	Classroom - Large	3	\$ 600,000
249	\$ 200,000	Laboratory - Large	5	\$ 1,000,000
250	\$ 150,000	Classroom - Mid-size	8	\$ 1,200,000
251	\$ 150,000	Laboratory - Mid-sized	1	\$ 150,000
252	\$ 100,000	Classroom - Small	6	\$ 600,000
253	\$ 25,000	Office - Mid-sized	14	\$ 350,000

Ref #	Donation	Subscription Rights	No. of Offerings	Projected Total Amts
254	\$ 15,000	Lab Tech Office	1	\$ 15,000
255	\$ 250,000	Science Building Annex - Math & Science	1	\$ 250,000
256	\$ 200,000	Classroom - Large	2	\$ 400,000
257	\$ 200,000	Laboratory - Large	2	\$ 400,000
258	\$ 200,000	Science Building, Chemical Storage	1	\$ 200,000
Tan Lam Pek English & Communication				
259	\$ 200,000	English Communications Atrium	1	\$ 200,000
260	\$ 200,000	Computer Room - Large	1	\$ 200,000
261	\$ 200,000	Writing Center	1	\$ 200,000
262	\$ 150,000	Media Room - Large	1	\$ 150,000
263	\$ 150,000	Classroom - Mid-size	12	\$ 1,800,000
264	\$ 150,000	Reading & Writing Room	1	\$ 150,000
265	\$ 100,000	Classroom - Small	3	\$ 300,000
266	\$ 100,000	Communication & Fine Arts Office	1	\$ 100,000
267	\$ 75,000	Conference Room	1	\$ 75,000
268	\$ 75,000	Media Room - Small	4	\$ 300,000
269	\$ 75,000	Mass Media Reception Area	1	\$ 75,000
270	\$ 50,000	Faculty Lounge	1	\$ 50,000
271	\$ 20,000	Office - Small	36	\$ 720,000
Tan Siu Lin/RFK Memorial Library				
272	\$ 200,000	Main Entrance Lobby	1	\$ 200,000
273	\$ 200,000	AV Room - Large	1	\$ 200,000
274	\$ 200,000	Open Floor Office Area	1	\$ 200,000
275	\$ 150,000	Lobby	1	\$ 150,000
276	\$ 150,000	Dean of Libraries Office	1	\$ 150,000
277	\$ 150,000	AV Room - Small	3	\$ 450,000
278	\$ 150,000	Listening Lab	3	\$ 450,000
279	\$ 150,000	Computer Room - Mid-sized	2	\$ 300,000
280	\$ 150,000	Periodicals/Reserve Collection	1	\$ 150,000
281	\$ 150,000	Circulating Collection	2	\$ 300,000
282	\$ 150,000	Reader/Printer/Study Area	1	\$ 150,000
283	\$ 150,000	Documents/CALS Collection	1	\$ 150,000
284	\$ 150,000	Study Area	1	\$ 150,000
285	\$ 150,000	The Quiet Room	1	\$ 150,000
286	\$ 100,000	Circulation Desk	1	\$ 100,000
287	\$ 100,000	Reference Desk	1	\$ 100,000
288	\$ 100,000	Study Area	1	\$ 100,000
289	\$ 50,000	Conference Room	9	\$ 450,000
290	\$ 50,000	Lounge	1	\$ 50,000
291	\$ 50,000	Office - Large	5	\$ 250,000
292	\$ 25,000	Office - Mid-sized	7	\$ 175,000
293	\$ 20,000	AV Service Desk	1	\$ 20,000
294	\$ 20,000	Typing Word Processing	1	\$ 20,000
295	\$ 20,000	Service Desk	1	\$ 20,000
296	\$ 20,000	The Quiet Room Service Desk	1	\$ 20,000
297	\$ 20,000	Study Area	1	\$ 20,000
298	\$ 20,000	After Hours Study Room	1	\$ 20,000
299	\$ 15,000	Office - Small	1	\$ 15,000
UOG Calvo Field House				
300	\$ 1,000,000	Triton Arena (3 basketball courts & 1 side court)	1	\$ 1,000,000
301	\$ 500,000	UOG Soccer/Football/Rugby Field	1	\$ 500,000
302	\$ 400,000	Fitness Center - Weight Room	1	\$ 400,000
303	\$ 300,000	Admissions & Records Main Office	1	\$ 300,000
304	\$ 200,000	Fitness Room	1	\$ 200,000
305	\$ 200,000	UOG Tennis Courts	1	\$ 200,000
306	\$ 150,000	Classroom - Mid-size	1	\$ 150,000
307	\$ 100,000	Upward Bound	1	\$ 100,000

Ref #	Donation	Subscription Rights	No. of Offerings	Projected Total Amt
308	\$ 100,000	Financial Aid Office	1	\$ 100,000
309	\$ 100,000	TRIO Main Office	1	\$ 100,000
310	\$ 100,000	Concession Room - Large	1	\$ 100,000
311	\$ 100,000	Admissions & Records Vault	1	\$ 100,000
312	\$ 75,000	Financial Aid Main Office Lobby	1	\$ 75,000
313	\$ 75,000	Admissions & Records Main Office Lobby	1	\$ 75,000
314	\$ 50,000	FAO Conference Room	1	\$ 50,000
315	\$ 50,000	Office - Large	2	\$ 100,000
316	\$ 50,000	Box Office Room	1	\$ 50,000
317	\$ 50,000	Locker Room	2	\$ 100,000
318	\$ 25,000	Office - Mid-sized (TRIO or A&R)	7	\$ 175,000
319	\$ 25,000	Bleacher Section	8	\$ 200,000
320	\$ 20,000	Locker/Shower Room	2	\$ 40,000
321	\$ 15,000	Office - Small (TRIO, A&R, or FAO)	18	\$ 270,000
Water & Energy Research Institute (WERI)				
322	\$ 1,000,000	Water & Energy Research Institute (WERI) Building	1	\$ 1,000,000
323	\$ 200,000	Laboratory - Large	2	\$ 400,000
324	\$ 150,000	Laboratory - Mid-sized	3	\$ 450,000
325	\$ 150,000	Open Floor Offices	1	\$ 150,000
326	\$ 100,000	Director's Office	1	\$ 100,000
327	\$ 75,000	Conference Room - Mid-sized	1	\$ 75,000
328	\$ 75,000	Laboratory - Small	4	\$ 300,000
329	\$ 50,000	Office - Large	1	\$ 50,000
330	\$ 20,000	Office - Small	9	\$ 180,000
331	\$ 200,000	Water & Energy Research Institute, Storage Building	1	\$ 200,000
Yigo Research & Education Center				
332	\$ 1,000,000	Yigo Research & Education Center	1	\$ 1,000,000
Outdoor spaces				
333	\$ 1,000,000	Center Courtyard	1	\$ 1,000,000
334	\$ 500,000	House of Knowledge - Canoe House	1	\$ 500,000
Dean Circle				
335	\$ 400,000	#1 CNAS - Agriculture	1	\$ 400,000
336	\$ 400,000	#2 CNAS - Agriculture	1	\$ 400,000
337	\$ 400,000	#3 MARC - Guampedia - Micronesian Language Institute (MLI)	1	\$ 400,000
338	\$ 400,000	#4 Marine Lab - EPSCoR Office	1	\$ 400,000
339	\$ 400,000	#5 WERI Hydrogeology and Climatology Office	1	\$ 400,000
340	\$ 400,000	#6 TADEO/PEACESAT/Office of Online Learning	1	\$ 400,000
341	\$ 500,000	#7 Office of Research & Sponsored Programs - Guam Cancer Research Center	1	\$ 500,000
342	\$ 500,000	#8 CNAS - WERI Bio Reactor Library	1	\$ 500,000
343	\$ 500,000	#9 School of Engineering (SENG)	1	\$ 500,000
344	\$ 500,000	#10 UOG Endowment Foundation	1	\$ 500,000
345	\$ 500,000	#11 CEDDERS	1	\$ 500,000
346	\$ 500,000	#12 School of Engineering (SENG)	1	\$ 500,000
347	\$ 500,000	#13 KPRG Public Radio for Guam	1	\$ 500,000
348	\$ 500,000	#14 CLASS Isla Center for the Arts - Classroom	1	\$ 500,000
349	\$ 500,000	#15 CLASS Isla Center for the Arts - Gallery & Office	1	\$ 500,000
350	\$ 500,000	#16 College of Natural & Applied Sciences (CNAS)	1	\$ 500,000
351	\$ 500,000	#17 CEDDERS	1	\$ 500,000
352	\$ 500,000	#18 CEDDERS	1	\$ 500,000
353	\$ 500,000	#19 CEDDERS - Guam System for Assistive Technology (GSAT)	1	\$ 500,000
354	\$ 500,000	#20 CEDDERS - GSAT Model Home	1	\$ 500,000
355	\$ 500,000	#21 UOG Sea Grant	1	\$ 500,000
356	\$ 500,000	#22 CEDDERS	1	\$ 500,000
357	\$ 500,000	#23 CEDDERS	1	\$ 500,000
358	\$ 500,000	#24 RCUOG	1	\$ 500,000

Ref #	Donation	Subscription Rights	No. of Offerings	Projected Total Amt
359	\$ 500,000	#25 Sea Grant Office	1	\$ 500,000
360	\$ 500,000	#26 Sea Grant & Guam Sympohony	1	\$ 500,000
361	\$ 500,000	#27 ORSP	1	\$ 500,000
362	\$ 500,000	#28 School of Engineering (SENG)	1	\$ 500,000
363	\$ 500,000	#29 CEDDERS	1	\$ 500,000
364	\$ 500,000	#30 CEDDERS	1	\$ 500,000
365	\$ 500,000	#31 SOH Social Work	1	\$ 500,000
366	\$ 500,000	#32 Center for Island Sustainability	1	\$ 500,000
367	\$ 500,000	#33 GLE and OIA	1	\$ 500,000
368	\$ 500,000	#34 CNAS	1	\$ 500,000
369	\$ 500,000	#35 CNAS	1	\$ 500,000

UNIVERSITY OF GUAM - DONATION NAMING PRICING GUIDE
SCHOOLS, PROGRAMS, & OUTREACH

Ref #	Donation	Subscription Rights	Category
College of Liberal Arts & Social Sciences			
1	\$ 3,000,000	College of Liberal Arts & Social Sciences	School/College
2	\$ 1,000,000	CLASS Annual Research Conference	Outreach
3	\$ 1,000,000	English Language Institute	Programs/Departments
4	\$ 500,000	CHamoru Language Competition	Outreach
5	\$ 500,000	Communications, Media & Fine Arts	Division
6	\$ 500,000	English & Applied Linguistics	Division
7	\$ 500,000	Humanities	Division
8	\$ 500,000	Isla Psychological Services Center	Outreach
9	\$ 500,000	Isla Center for the Arts	Outreach
10	\$ 500,000	Language Arts Conference	Outreach
11	\$ 500,000	Social & Behavioral Science	Division
12	\$ 500,000	UOG Fine Arts	Outreach
13	\$ 500,000	UOG Theatre	Programs/Outreach
14	\$ 500,000	Violence Against Women Prevention Program	Outreach
College of Natural & Applied Sciences			
15	\$ 3,000,000	College of Natural & Applied Sciences	School/College
16	\$ 1,000,000	Cooperative Extension & Outreach	Research Centers
17	\$ 1,000,000	Marine Laboratory	Research Centers
18	\$ 1,000,000	Western Pacific Tropical Research Center (WPTRC)	Research Centers
19	\$ 500,000	4H Summer Workshops	Outreach
20	\$ 500,000	Agriculture & Life Sciences	Division
21	\$ 500,000	Army ROTC	Division
22	\$ 500,000	Guam Aquaculture Development & Training Center	Outreach
23	\$ 500,000	Mathematics & Computer Science	Division
24	\$ 500,000	Natural Sciences	Division
25	\$ 500,000	Pre-Engineering	Division
26	\$ 500,000	UOG Herbarium	Outreach
Global Learning & Engagement			
27	\$ 500,000	Adventure Sports Camp	Outreach
University Libraries			
28	\$ 500,000	UOG Press	Programs/Departments
29	\$ 500,000	Guam & Micronesia Collection	Library Resources
30	\$ 500,000	Spanish Documents Collection	Library Resources
31	\$ 500,000	Other MARC Collections	Library Resources
Office of Information Technology			
32	\$ 500,000	TADEO/PEACESAT	Outreach
School of Business & Public Administration			
33	\$ 3,000,000	School of Business & Public Administration	School/College
34	\$ 500,000	Center for Entrepreneurship and Innovation (C4EI)	Outreach
35	\$ 500,000	Guam Economic Report	Outreach
36	\$ 500,000	Guam Procurement Technical Assistance Center	Outreach
37	\$ 500,000	Pacific Islands Small Business Development Center	Outreach
38	\$ 500,000	Pacific Small Business Development Center	Outreach
39	\$ 500,000	Regional Center for Public Policy (RCPP)	Outreach
40	\$ 500,000	SOH-Learning Resources Center (LRC)	Outreach
School of Education			
41	\$ 3,000,000	School of Education	School/College
School of Engineering			
42	\$ 3,000,000	School of Engineering	School/College

Ref #	Donation	Subscription Rights	Category
School of Health			
43	\$ 3,000,000	School of Health	School/College
UOG Athletics			
44	\$ 500,000	Triton Athletics Summer Camps	Outreach
Other Areas			
45	\$ 2,000,000	Cancer Research Center	Research Centers
46	\$ 2,000,000	Center for Excellence in Development Disabilities Education, Research & Service (CEDDERS)	Research Centers
47	\$ 2,000,000	Center for Island Sustainability (CIS)	Research Centers
48	\$ 2,000,000	Water and Environmental Research Institute (WERI)	Research Centers
49	\$ 500,000	2018 Survey of Compact of Free Association (COFA)	Outreach
50	\$ 500,000	Guam Cancer Trust Fund	Programs
51	\$ 500,000	Guam EPSCOR	Programs/Departments
52	\$ 500,000	Guam System for Assistive Technology (GSAT)	Outreach
53	\$ 500,000	Micronesian Educator	Academic Journals
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57	\$ 500,000	Pacific Islands Climate Adaptation Science Center (PI-CASC)	Programs/Departments
58	\$ 500,000	Pacific Islands Cohort on Cardiometabolic Health (PICCAH)	Programs/Departments
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5	\$ 1,000,000	Triton Esports Arena	1	\$ 1,000,000