

Job Opening for:

ACCOUNT EXECUTIVE

Full-time

Duties Include:

- Prepare and deliver sales presentations to new and existing customers to sell new advertising programs and to protect and increase existing advertising.
- Maintain assigned account bases while developing new accounts.
- Provide clients with estimates of the costs of advertising services.
- Locate and contact potential clients to offer advertising services.
- Answer customers' questions about products, prices, availability, product uses, and credit terms.
- Consult with clients after sales or contract signings to resolve problems and to provide ongoing support.
- Prepare sales contracts.

Qualifications:

- High School or Bachelor's (preferred)
- Advertising Sales Experience – 1 year (preferred)

If interested, please submit your resume to info@vantageguam.com

NO PHONE CALLS.